



**2018 Education Course Schedule / Calendrier des cours 2018**

| <b>Course Title/ Titre du cours</b>                                                                                  | <b>CPE/MCE/Hours</b>                                | <b>Where/ Où</b>                                                                                                                                                     | <b>When/ Quand</b>                                                                                                                                                                                                                                   | <b>Tuition/ Coût</b>                         |
|----------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|
| <b>Consumer Behaviour &amp; Negotiating</b><br>REIC 2270 ☀<br><br><i>Comportement du consommateur et négociation</i> | 6 NSAR CPE<br>12 AIC CPD<br>18 Hours                | Toronto<br>Toronto                                                                                                                                                   | March 28-30, 2018<br>September 5-7                                                                                                                                                                                                                   | Member/Cand.: \$ 625.<br>Non-member: \$ 825. |
| <b>Legal Issues in Real Estate</b><br>REIC 2280                                                                      | 6 NSAR CPE<br>12 AIC CPD<br>12 Hours                | Ottawa<br>Brampton<br>Toronto<br>Edmonton<br>Winnipeg<br>Oakville<br>Toronto<br>Toronto                                                                              | February 6-7, 2018<br>February 6-7<br>March 1-2<br>March 22-23<br>TBD<br>April 19-20<br>July TBD<br>December 4-5                                                                                                                                     | Member/Cand.: \$ 495.<br>Non-member: \$ 635. |
| <b>Legal Issues in Real Estate-Finance</b><br>REIC 2285                                                              | 6 NSAR CPE<br>12 AIC CPD<br>18 Hours                |                                                                                                                                                                      |                                                                                                                                                                                                                                                      | Member/Cand.: \$ 625.<br>Non-member: \$ 825. |
| <b>Mortgage Lending for Residential Housing</b><br>REIC 2340                                                         | 6 NSAR CPE<br>12 AIC CPD<br>18 Hours                |                                                                                                                                                                      |                                                                                                                                                                                                                                                      | Member/Cand.: \$ 765.<br>Non-member: \$ 895. |
| <b>Property Risk Assessment, Credit &amp; Underwriting</b><br>REIC 2341                                              | 6 NSAR CPE<br>12 AIC CPD<br>18 Hours                |                                                                                                                                                                      |                                                                                                                                                                                                                                                      | Member/Cand.: \$ 865.<br>Non-member: \$ 995. |
| <b>Elements of Mortgage Financing</b><br>REIC 2351                                                                   | 6 NSAR CPE<br>12 AIC CPD<br>24 Hours                |                                                                                                                                                                      |                                                                                                                                                                                                                                                      | Member/Cand.: \$1050.<br>Non-member: \$1300. |
| <b>The Leasing Process</b><br>REIC 2360<br><i>Le Processus de Location</i>                                           | 6 NSAR CPE<br>12 AIC CPD<br>24 Hours                | Oakville<br>Edmonton<br>Calgary<br>Toronto<br>Toronto                                                                                                                | February 20-23<br>April 9-13<br>April 9-13<br>June 25-28<br>September 24-28                                                                                                                                                                          | Member/Cand.: \$1050.<br>Non-member: \$1300. |
| <b>Negotiation &amp; Documentation in Commercial Leasing</b><br>REIC 2361                                            | 6 NSAR CPE<br>12 AIC CPD<br>24 Hours                | Toronto<br>Edmonton<br>Calgary<br>Toronto                                                                                                                            | April 23-27<br>May 28-June 1<br>May 27-June 1<br>November 26-30                                                                                                                                                                                      | Member/Cand.: \$1050.<br>Non-member: \$1300. |
| <b>Ethics in Business Practice</b><br>REIC 2600 ☀<br><br><i>Éthique et conduite professionnelle</i>                  | 9 BCREA PDP<br>6 NSAR CPE<br>12 AIC CPD<br>18 Hours | ONLINE<br>Oakville<br>Edmonton<br>Halifax<br>Toronto<br>Winnipeg<br>Brampton<br>ONLINE<br>Ottawa<br>Oakville<br>Toronto<br>Toronto<br>Brampton<br>Calgary<br>Toronto | Jan. 3, 10 & Mar. 14<br>January 15-17<br>February 12-14<br>February 26-28<br>March 6-8<br>March 6-8<br>March 13-15<br>April 4,11 & June 13<br>April 18-20<br>May 9-11<br>June 20-22<br>August 21-23<br>September 10-12<br>TBD 2018<br>December 12-14 | Member/Cand.: \$ 625.<br>Non-member: \$ 825. |

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|---------------------------------------------------------------------------------------------|--------------------------------------|------------------------------------------------------------------|-------------------------------------------------------------------------------------------|--------------------------------------------------------------|
| <b>Introduction to Reserve Fund Studies &amp; Management<br/>IRES 2300</b>                  | 6 NSAR CPE<br>12 AIC CPD<br>18 Hours | Vancouver<br>Toronto                                             | TBD 2018<br>June TBD                                                                      | Member/Cand.: \$ 770.<br>Non-member: \$ 890.                 |
| <b>Building Construction &amp; Systems<br/>IRES 2310</b>                                    | 6 NSAR CPE<br>12 AIC CPD<br>18 Hours |                                                                  |                                                                                           | Member/Cand.: \$ 890.<br>Non-member: \$ 1010.                |
| <b>Building Cost &amp; Life Analysis<br/>IRES 2320</b>                                      | 6 NSAR CPE<br>12 AIC CPD<br>18 Hours |                                                                  |                                                                                           | Member/Cand.: \$ 770.<br>Non-member: \$ 890.                 |
| <b>Reserve Fund Financial Fundamentals<br/>IRES 2330</b>                                    | 6 NSAR CPE<br>12 AIC CPD<br>18 Hours | Toronto                                                          | January 29-31, 2018                                                                       | Member/Cand.: \$770.<br>Non-member: \$890.                   |
| <b>Reserve Fund Case Study<br/>IRES 2340</b>                                                | 6 NSAR CPE<br>12 AIC CPD<br>18 Hours | Toronto                                                          | February 1-3, 2018                                                                        | Member/Cand.: \$1300.<br>Non-member: \$1450.                 |
| <b>Successful Condominium Management<br/>IREM CID201 ☼</b>                                  | 6 NSAR CPE<br>12 AIC CPD<br>24 Hours | Calgary                                                          | March 1, 2, 3, 9 & 10, 2018                                                               | Member/Cand.: \$895.<br>Non-member: \$995.                   |
| <b>Successful Site Management<br/>IREM RES201 ☼</b>                                         | 6 NSAR CPE<br>12 AIC CPD<br>24 Hours | Edmonton<br>Calgary<br>Toronto<br>Calgary                        | March 13-17<br>TBD 2018<br>May 14-18<br>September TBD                                     | Regionally priced<br>Please visit our website<br>for prices. |
| <b>Leading a Winning Property Management Team<br/>IREM HRS402 ☼</b>                         | 6 NSAR CPE<br>12 AIC CPD<br>12 Hours | Vancouver<br>Toronto<br>Montreal                                 | March 26-27, 2018<br>April 10-11<br>September TBD                                         | Member/Cand.: \$ 700.<br>Non-member: \$ 850.                 |
| <b>Marketing &amp; Leasing: Multifamily Properties<br/>IREM MKL405 ☼</b>                    | 6 NSAR CPE<br>12 AIC CPD<br>12 Hours | Vancouver<br>Toronto                                             | June 13-14<br>July 11-12                                                                  | Member/Cand.: \$ 700.<br>Non-member: \$ 850.                 |
| <b>Marketing &amp; Leasing: Office Buildings<br/>IREM MKL406 ☼</b>                          | 6 NSAR CPE<br>12 AIC CPD<br>12 Hours | Toronto<br>Montreal                                              | April 12-13<br>September TBD                                                              | Member/Cand.: \$ 700.<br>Non-member: \$ 850.                 |
| <b>Managing the Physical Asset<br/>IREM MNT402 ☼</b>                                        | 6 NSAR CPE<br>12 AIC CPD<br>12 Hours | Calgary<br>Montreal<br>Vancouver<br>Toronto                      | March 11-12<br>TBD 2018<br>June 11 - 14<br>July 9-10                                      | Member/Cand.: \$ 700.<br>Non-member: \$ 850.                 |
| <b>Investment Real Estate Financial Tools<br/>IREM FIN402 ☼</b>                             | 6 NSAR CPE<br>12 AIC CPD<br>12 Hours | Toronto<br>Calgary<br>Halifax<br>Edmonton<br>Montreal<br>Toronto | January 18-19<br>February 22-23<br>March 27-28<br>TBD 2018<br>TBD 2018<br>September 10-11 | Member/Cand.: \$ 700.<br>Non-member: \$ 850.                 |
| <b>Investment Real Estate Financing and Valuation - Part 1, 2 &amp; 3<br/>IREM ASM600 ☼</b> | 6 NSAR CPE<br>12 AIC CPD<br>30 Hours | Vancouver<br>Toronto<br>Calgary<br>Toronto                       | February 26-Mar. 2<br>March 19-23<br>May 7-11<br>October TBD                              | Member/Cand.: \$ 1675.<br>Non-member: \$ 2000.               |
| <b>Management Plan Skills Assessment<br/>IREM MPSAXM</b>                                    | 6 NSAR CPE<br>12 AIC CPD<br>12 Hours | Toronto<br>Winnipeg<br>Calgary<br>Toronto                        | February 13-16<br>TBD<br>April 17-20, 2018<br>August 14-17                                | Member/Cand.: \$1600.<br>Non-member: \$1800.                 |

- All course code with a ☼ symbol are home study/online available
- To enroll for any REIC course, please register at least 30 days in advance. Course tuition MUST be paid in FULL prior to commencement of the course. Please note, all course dates and tuition fees are subject to change. You are responsible for your own travel arrangements.
- Pour participer à un cours de l'ICI, vous devez vous inscrire au moins 30 jours à l'avance. Le coût du cours DOIT être payé AU COMPLET avant le début du cours. Prenez note que les dates et les frais de cours peuvent changer.
- For your FREE copy of the REIC 2016 Course Catalogue, please call 1-800-542-7342 or email [infocentral@reic.com](mailto:infocentral@reic.com). You can also download a pdf copy and view our most updated schedule by visiting our website at [www.reic.ca](http://www.reic.ca)
- Pour obtenir votre exemplaire GRATUIT du Catalogue de cours de l'ICI 2015, veuillez composer le 1 800 542-7342, ou visitez le site Web de l'ICI à l'adresse [www.REIC.ca](http://www.REIC.ca) pour obtenir plus de détails. Le calendrier de cours à jour est aussi disponible sur le site Web de l'ICI.