



**2019 Education Course Schedule / Calendrier des cours 2019**

<b>Course Title/ Titre du cours</b>	<b>CPE/MCE/ Hours</b>	<b>Where/ Où</b>	<b>When/ Quand</b>	<b>Tuition/ Coût</b>
<b>Consumer Behaviour &amp; Negotiating</b> REIC 2270 ☀  <i>Comportement du consommateur et négociation</i>	6 NSAR CPE 12 AIC CPD 18 Hours	Toronto Edmonton Halifax	March 25-27 July 15-17 September 16-18	Member/Cand.: \$ 625. Non-member: \$ 825.
<b>Legal Issues in Real Estate</b> REIC 2280	6 NSAR CPE 12 AIC CPD 12 Hours	Toronto Toronto Toronto Halifax	March 25-26 May 23-24 June 17-18 June 27-28	Member/Cand.: \$ 495. Non-member: \$ 635.
<b>Elements of Mortgage Financing</b> REIC 2351	6 NSAR CPE 12 AIC CPD 24 Hours			Member/Cand.: \$1050. Non-member: \$1300.
<b>The Leasing Process</b> REIC 2360  <i>Le Processus de Location</i>	6 NSAR CPE 12 AIC CPD 24 Hours	Toronto Calgary Toronto	February 19-22 August 12-16 November 25-29	Member/Cand.: \$1050. Non-member: \$1300.
<b>Negotiation &amp; Documentation in Commercial Leasing</b> REIC 2361	6 NSAR CPE 12 AIC CPD 24 Hours	Toronto Edmonton Toronto	April 29-May 3 TBD December TBD	Member/Cand.: \$1050. Non-member: \$1300.
<b>Ethics in Business Practice</b> REIC 2600 ☀  <i>Éthique et conduit professionnelle</i>	6 NSAR CPE 12 AIC CPD 18 Hours	Calgary ONLINE Toronto Winnipeg Halifax Edmonton Toronto Vancouver Montreal (FR.) ONLINE	February 6-8 February 6,13 & April 10 February 11-13 April 1-3 April 3-5 April 8-10, April 15-17 April 23-25 TBD May 15, 22 & July 10	Member/Cand.: \$ 625. Non-member: \$ 825.
<b>Introduction to Reserve Fund Studies &amp; Management</b> IRES 2300	6 NSAR CPE 12 AIC CPD 18 Hours			Member/Cand.: \$ 770. Non-member: \$ 890.
<b>Building Construction &amp; Systems</b> IRES 2310	6 NSAR CPE 12 AIC CPD 18 Hours			Member/Cand.: \$ 890. Non-member: \$ 1010.
<b>Building Cost &amp; Life Analysis</b> IRES 2320	6 NSAR CPE 12 AIC CPD 18 Hours			Member/Cand.: \$ 770. Non-member: \$ 890.

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<b>Reserve Fund Financial Fundamentals</b> <b>IRES 2330</b>	6 NSAR CPE 12 AIC CPD 18 Hours			Member/Cand.: \$770. Non-member: \$890.
<b>Reserve Fund Case Study</b> <b>IRES 2340</b>	6 NSAR CPE 12 AIC CPD 18 Hours			Member/Cand.: \$1300. Non-member: \$1450.
<b>Successful Condominium Management</b> <b>IREM CID201 ☼</b>	6 NSAR CPE 12 AIC CPD 24 Hours			Member/Cand.: \$895. Non-member: \$995.
<b>Successful Site Management</b> <b>IREM RES201 ☼</b>	6 NSAR CPE 12 AIC CPD 24 Hours	Winnipeg Vancouver Halifax Toronto Calgary	March 11-15 May 6-10 May 13-17 July 8-12 September TBD	Regionally priced Please visit our website for prices.
<b>Leading a Winning Property Management Team</b> <b>IREM HRS402 ☼</b>	6 NSAR CPE 12 AIC CPD 12 Hours	Calgary Winnipeg Toronto	May 6-7, July 8-9, August 19-20,	Member/Cand.: \$ 700. Non-member: \$ 850.
<b>Marketing &amp; Leasing: Multifamily Properties</b> <b>IREM MKL405 ☼</b>	6 NSAR CPE 12 AIC CPD 12 Hours	Vancouver Toronto Winnipeg	March 18-19 April 17-18, May 16-17	Member/Cand.: \$ 700. Non-member: \$ 850.
<b>Marketing &amp; Leasing: Office Buildings</b> <b>IREM MKL406 ☼</b>	6 NSAR CPE 12 AIC CPD 12 Hours	Toronto	June 24-25	Member/Cand.: \$ 700. Non-member: \$ 850.
<b>Managing the Physical Asset</b> <b>IREM MNT402 ☼</b>	6 NSAR CPE 12 AIC CPD 12 Hours	Toronto Winnipeg Vancouver	April 15-16 May 18-19 June 11-12	Member/Cand.: \$ 700. Non-member: \$ 850.
<b>Investment Real Estate Financial Tools</b> <b>IREM FIN402 ☼</b>	6 NSAR CPE 12 AIC CPD 12 Hours	Toronto Winnipeg Halifax Vancouver	February 14-15 April 25-26 June 10-11 Fall 2019	Member/Cand.: \$ 700. Non-member: \$ 850.
<b>Investment Real Estate Financing and Valuation - Part 1, 2 &amp; 3</b> <b>IREM ASM600 ☼</b>	6 NSAR CPE 12 AIC CPD 30 Hours	Toronto Calgary Vancouver	March 4-8, April 29-May 3 Fall 2019	Member/Cand.: \$ 1675. Non-member: \$ 2000.
<b>Management Plan Skills Assessment</b> <b>IREM MPSAXM</b>	6 NSAR CPE 12 AIC CPD 12 Hours	Calgary Winnipeg Toronto	February 5-8 TBD TBD	Member/Cand.: \$1600. Non-member: \$1800.

- All course code with a ☼ symbol are home study/online available. ☼ cours est disponible dans l'étude à domicile

- To enroll for any REIC course, please register at least 30 days in advance. Course tuition MUST be paid in FULL prior to commencement of the course. Please note, all course dates and tuition fees are subject to change. You are responsible for your own travel arrangements.

- Pour participer à un cours de l'ICI, vous devez vous inscrire au moins 30 jours à l'avance. Le coût du cours DOIT être payé AU COMPLET avant le début du cours. Prenez note que les dates et les frais de cours peuvent changer.

- For your FREE copy of the REIC 2019 Course Catalogue, please call 1-800-542-7342 or email [infocentral@reic.com](mailto:infocentral@reic.com). You can also download a pdf copy and view our most updated schedule by visiting our website at [www.reic.ca](http://www.reic.ca)

- Pour obtenir votre exemplaire GRATUIT du Catalogue de cours de l'ICI 2019, veuillez composer le 1 800 542-7342, ou visitez le site Web de l'ICI à l'adresse [www.REIC.ca](http://www.REIC.ca) pour obtenir plus de détails. Le calendrier de cours à jour est aussi disponible sur le site Web de l'ICI.