



The Real Estate Institute of Canada
Institut canadien de l'immeuble

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For further information, please contact:
Lee Arbon, Manager Marketing & Communications
416.695.9000 or 1.800.542.7342, ext. 32
lee.arbon@reic.com

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**The Real Estate Institute of Canada announces
the merger of the Niagara and Lakeshore Chapters to form
the REIC Lakeshore-Niagara Chapter**

(Toronto ON) The Real Estate Institute of Canada is pleased to announce that two of the Institute's chapters have merged together to form one new chapter. The REIC Niagara Chapter and the REIC Lakeshore Chapter will now be known as the REIC Lakeshore-Niagara Chapter.

The new REIC Lakeshore-Niagara Chapter took shape during a board meeting in mid-March where all the details and concerns regarding the merger were addressed and an agenda was determined on how the new chapter should move forward.

John J. Molnar, FRI CPM® CRP – the president of the Lakeshore Chapter, will serve as the first President of the new REIC Lakeshore-Niagara Chapter.

Molnar cited a larger chapter membership as a key reason for the merger, believing it would help make the chapter more productive. "One reason it was decided to merge the two chapters was one method to garner more activity and involvement."

More events and member involvement is on the list of goals for this new chapter, Molnar declared. "Some long term goals are to expand membership in the Niagara area and have more chapter activities."

REIC Executive Director Maura McLaren agrees that location is a key component on where this new chapter could go. "The Lakeshore and Niagara area is so distinct and different from the GTA (which is so close in proximity) that having the two smaller chapters come together to form one larger identity was only logical. Our members in this region will hopefully feel a greater sense of belonging within their chapter community and experience the changes as this new chapter continues to grow."

Former REIC National President and formerly a member of the Niagara Chapter Steve Leistner, FRI(A) CMOC CRU CRP agrees that this merger can help the Niagara chapters go places it couldn't before – now that its partnered with the REIC Lakeshore Chapter. "The merger is of great benefit to the Niagara members as it offers a larger forum for discussions and networking. We (Niagara and Lakeshore) also share similar demographics and economic issues."

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The new REIC Lakeshore-Niagara Chapter joins the REIC London Chapter and the REIC Windsor-St. Clair Chapter as REIC chapters that are located within Southwest Ontario.

About the Real Estate Institute of Canada

A leader in advanced real estate education, the Real Estate Institute of Canada (REIC) is an association of professionals that has been educating and certifying specialists in real estate since 1955. The internationally recognized designations offered by REIC are an excellent way for consumers, investors and portfolio managers to identify committed and experienced real estate professionals.

REIC courses are the most highly-respected and comprehensive courses offered for real estate professionals in Canada.

All of REIC's programs are built upon the "Four Cornerstones of Professionalism": Education, Experience, Ethics and Lifelong Learning, the foundation for true professionalism in any field. REIC designations offer increased exposure through networking events, plus added credibility and boosted confidence that stem from professional education and increased knowledge.

The Real Estate Institute of Canada's objective is to advance opportunities for people in real estate.

At REIC we believe:

- ▲ that good management translates into value and that well-managed properties improve the quality of life for people who live, work and in them;*
- ▲ in professional ethics;*
- ▲ in the power of knowledge..... and the importance of sharing it.*

REIC is the Pre-Eminent National Association for Real Estate Professionals!

For further information, please contact,

Maura McLaren
Executive Director
416.695.9000 / 1.800.542.7342, ext. 30
maura.mclaren@reic.com

Lee Arbon
Manager, Marketing and Communications
416.695.9000 / 1.800.542.7342, ext. 32
lee.arbon@reic.com