



Real Estate Institute of Canada
Institut canadien de l'immeuble

2019

PURSUIT OF EXCELLENCE AWARDS PROGRAM

The REIC Pursuit of Excellence Awards Program recognizes the important contributions of individuals, companies and associations that promote and advance best practices in the real estate industry and promote the Institute. The REIC Awards program is designed to:

- Promote excellence in the real estate industry.
- Recognize outstanding contributions in the real estate industry.
- Increase public awareness of both the achievements of the recipients and the sector as a whole.

Take this opportunity to nominate a worthy colleague for recognition or apply in support of your own work. The 2019 Pursuit of Excellence Award nominees and recipients will be recognized at the Awards Dinner on June 6, 2019 in Ontario (as part of the REIC 2019 Annual Conference, June 4-6, 2019).

AWARD CATEGORIES

J.A. Weber Award

Patrick J. Harvey Memorial Award

Murray Bosley Sales and Leasing Member of the Year Award

Real Estate Management Member of the Year Award

REIC Finance Member of the Year Award

W.P.J. McCarthy Partner of the Year Award

REIC Community Services Award

QuadReal Literary Award

Young Professional of the Year Award

Don Hill Chapter Initiative of the Year Award

Chapter Administrator of the Year Award

Calculated Award: QuadReal Excellence Award

Chapter of the Year Award

REIC Emeritus Award

**NOMINATE YOUR
COLLEAGUES
TODAY!**



2019

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The Real Estate Institute of Canada (REIC) is a not-for-profit membership organization that exists to advance opportunities for professionals in the real estate industry. This national organization is supported by local Chapters across the country that provide education and networking at the local level.

AWARD PROGRAM TERMS AND CONDITIONS

ELIGIBILITY CRITERIA

- Applicants must be REIC Members in good standing (except for Chapter Administrator of the Year Award, and W.P.J. McCarthy Partner of the Year Award.)
- If an individual or Chapter has won the same award in both of the past two years (2018 & 2017) they are not eligible to compete for that same award this year. Please be advised with awards that are divided into large and small categories, each category is recognized as its own separate distinct award.
- The REIC National Board of Directors and Awards Task Force Members are not eligible to apply (or to be nominated) for the Pursuit of Excellence Awards Program in the year(s) they are serving on the Board or the Task Force, with the exception of calculated awards.
- REIC Staff and their immediate family Members may not stand for nomination for any award.
- There is no limit on number of entries per award.

JUDGING CRITERIA

- Each award is judged based on specific criteria as applied to the individual award.
- All nomination materials must be complete. The selection of award recipients is based solely on the information provided in your nomination package.

- Applications for individual and Chapter awards are reviewed against pre-determined judging criteria. An award may not be granted if applications do not meet established criteria.
- Calculated awards are based on data extracted from the national REIC database - no applications are required or accepted for these awards
- Award winners are chosen by the Awards Task Force. The nominees for REIC Emeritus (if any) will be recommended by the Awards Task Force.
- The REIC Board of Directors shall bestow emeritus on any nominee they believe meet the qualifications of the honour.

CONFIDENTIALITY

- REIC National will notify nominees of their nominations. Winning entries are kept confidential until the award recipients are announced at the REIC Pursuit of Excellence Awards Dinner on June 6, 2019 in Niagara Falls, Ontario (as part of the REIC 2019 Annual Conference).

Please submit all nominations directly to the REIC National office, adhering to the guidelines indicated in this brochure, to the attention of:

Britny Rodé, 2019 Awards Program
Real Estate Institute of Canada
208-5407 Eglinton Avenue West
Toronto, ON M9C 5K6
Email: marketing@reic.com

SUBMISSION DEADLINE

Thursday, April 4, 2019 @ 4:30 pm ET
Awards and eligibility criteria are outlined in detail on the following pages.



Award Nomination Entry Form - 2019

Please use this entry form to submit nominations for the following awards only:

(use a new form for each award submission)

- J.A. Weber Award
- Patrick J. Harvey Memorial Award
- Murray Bosley Sales and Leasing Member of the Year Award
- Real Estate Management Member of the Year Award
- REIC Finance Member of the Year Award
- W.P.J. McCarthy Partner of the Year Award
- REIC Community Services Award
- QuadReal Literary Award
- Young Professional of the Year Award
- Don Hill Chapter Initiative of the Year Award
- Chapter Administrator of the Year Award

*The Chapter of the Year Award and the Emeritus Award have separate entry forms.
Please ensure you have fulfilled all the nomination criteria for each of your submissions.*

Date: _____

Entrant: _____
(Nominee)

Submitted by: _____
(Chapter Management Board, Individual, etc.)

Contact Name: _____

Contact Business Phone: _____ Alternate Phone: _____

Contact Fax #: _____ Email Address: _____

Complete this form and submit with all supporting documentation by email or mail to:

Britny Rodé, 2019 Awards Program
Real Estate Institute of Canada
208-5407 Eglinton Avenue West
Toronto, ON M9C 5K6
Email: marketing@reic.com

Questions?
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J. A. WEBER AWARD

This distinguished award is in honour of J. A. Weber, FRI, REIC's first National President. The award pays tribute to the REIC Member who, at the Chapter level, has made a significant contribution to the advancement of the Institute. The nominee's efforts should have directly influenced the growth and recognition of an REIC Chapter.

2018 Recipient: Yolanta Murphy, CPM® ARM®

2017 Recipient: Carmela Corrado, FRI CLO

Eligibility Criteria

- Nominee must be an REIC Member in good standing.
- The profound impact in Chapter growth and recognition (within the general public & the industry) must come as a direct result of the effort put forth by the nominee in the past year.

Submission Requirements

- Completed Award Nomination Entry Form.
- A detailed outline of the nominee's contribution to the development and strengthening of the Chapter (min. 250 words).

Submissions may be made by REIC Members in good standing and/or Chapter Management Boards.

PATRICK J. HARVEY MEMORIAL AWARD

This award was founded in honour of Patrick J. Harvey, FRI, one of REIC's founding Members. Patrick was instrumental in laying the groundwork for the Institute's educational program. The award is bestowed upon the REIC Member, who through personal sacrifice and initiative, has contributed to the professional advancement of the Institute through the development of an REIC educational program.

2017 Recipient: Nick Iannazzo, FRI CLO

2016 Recipient: Natalka Falcomer, CLO

Eligibility Criteria

- Nominee must be an REIC Member in good standing.
- Eligible contributions must be used by REIC or supported by an REIC educational program.

Submission Requirements

- Completed Award Nomination Entry Form.
- Educational Program Support Documentation:
 - Copy of Book
 - Seminar or lecture series PowerPoint or similar documentation
- Outline of Professional Development Program.

Submissions may be made by REIC Members in good standing and/or Chapter Management Boards.



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MURRAY BOSLEY SALES AND LEASING MEMBER OF THE YEAR AWARD

This distinguished award is in honour of Murray Bosley, FRI, one of REIC's founding Members. The award is presented to an REIC Member in good standing who holds a sales and leasing designation. The Member is considered to be one of the foremost supporters of the sector and their respective designation over the past year.

2018 Recipient: Ken Finch, FRI CPM®
2016 Recipient: Dean LaPointe, FRI

Eligibility Criteria

- Nominee must be an REIC Member in good standing.
- Member must have contributed to increasing the value and awareness of the FRI, CLO or CRES designations via continued involvement related to the real estate profession.

Submission Requirements

- Completed Award Nomination Entry Form.
- Minimum 250 word narrative explaining why the nominee deserves to win this award.
- Nominations must be accompanied by supporting documentation, such as letters of appreciation, article publications, etc. If applicable, clearly indicate name and date of any published material (if it's an online article, include the website URL).

Submissions may be made by REIC Members in good standing and/or Chapter Management Boards.

REAL ESTATE MANAGEMENT MEMBER OF THE YEAR AWARD

This award is presented to an REIC Member in good standing who holds a property management designation. This Member is considered to be one of the foremost supporters of the sector and their respective designation over the past year.

2018 Recipient: John Bowen, FRI CPM® ARP
2017 Recipient: Barry Williams, CPM® ARM®

Eligibility Criteria

- Nominee must be an REIC Member in good standing.
- Member must have contributed to increasing the value and awareness of the CPM, CMOC, ARM or ACoM designations via continued involvement related to the real estate profession.

Submission Requirements

- Completed Award Nomination Entry Form.
- Minimum 250 word narrative explaining why the nominee deserves to win this award.
- Nominations must be accompanied by supporting documentation such as letters of appreciation, article publications, etc. If applicable, clearly indicate name and date of any published material (if it's an online article, include the website URL).

Submissions may be made by REIC Members in good standing and/or Chapter Management Boards.



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REIC FINANCE MEMBER OF THE YEAR AWARD

This award is presented to an REIC Member in good standing who holds a finance designation. This Member is considered to be one of the foremost supporters of the sector and their respective designation over the past year.

2018 Recipient: Michael LaPorte, CRP
2015 Recipient: Don Myhre, CRP

Eligibility Criteria

- Nominee must be an REIC Member in good standing.
- Member must have contributed to increasing the value and awareness of the CRF, CRU, CRP or ARP designations via continued involvement related to the finance industry.

Submission Requirements

- Completed Award Nomination Entry Form.
- Minimum 250 word narrative explaining why the nominee deserves to win this award.
- Nominations must be accompanied by supporting documentation such as letters of appreciation, article publications, etc. If applicable, clearly indicate name and date of any published material (if it's an online article, include the website URL).

Submissions may be made by REIC Members in Good Standing and/or Chapter Management Boards.

W.P.J. MCCARTHY PARTNER OF THE YEAR AWARD

This prestigious award is named after REIC Past-President (2009-2010) William McCarthy, FRI CPM CLO. The award is presented to a company or non-profit association that has demonstrated outstanding recognition and support of REIC through their support of the continued growth and awareness of the Institute; encouragement of their staff's professional development with REIC courses/designations; hiring/consulting with REIC Members.

2018 Recipient: Gateway Property Management
2017 Recipients: Domus Realty and Globe Property Management

Eligibility Criteria

- Corporation, company or non-profit organization or association
- Must have made valuable contributions towards the promotion and support of REIC's goals and objectives through:
 - Sponsorship of REIC Chapter and/or National events
 - Encouraging staff to pursue REIC designations
 - Sponsoring REIC courses
 - Hiring and/or consulting with REIC Members

Submission Requirements

- Completed Award Nomination Entry Form.
- Minimum 250 word narrative explaining why the nominee deserves to win this award.
- Supporting Documentation:
 - Press clippings (if applicable - include publication name and date)
 - Copies of marketing material promoting an REIC event, course or designation
 - Copies of sponsorship pledges
 - Employee list showing REIC designates
 - Job postings seeking REIC designations

Submissions may be made by REIC Members in good standing and/or Chapter Management Boards.

Prior to 2019 this award was called the W.P.J. McCarthy Corporate Partner of the Year Award.





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REIC COMMUNITY SERVICES AWARD

This award honours the Chapter and/or Member that has demonstrated an outstanding commitment to the local community, through volunteer services and charitable work, within the Chapter's jurisdictional boundaries.

2018 Recipients: Jim Burton, FRI and Mercedes Wong, FRI
2017 Recipient: Tahir Qureshi, FRI CRES

Eligibility Criteria

- For individual award, nominee must be an REIC Member in good standing.
- By successfully coordinating and participating in fundraising campaigns or charitable events, the efforts of the Chapter or Member should serve to benefit the community and increase public awareness.

Submission Requirements

- Completed Award Nomination Entry Form.
- A detailed account of why your recommendation qualifies to win this award (minimum 250 words).
- A maximum of 3 letters of appreciation from members of the community.
- Nominations must be accompanied by supporting documentation such as press clippings from the publication showing name of publication, letters of appreciation etc.

Submissions may be made by REIC Members in good standing and/or Chapter Management Boards.

QUADREAL LITERARY AWARD

The QuadReal Literary Award (first presented in 1968 as the Claude Leigh Award) recognizes the best in real estate journalism and research as it pertains to Canada's real estate sector. QuadReal generously contributes a \$1,000 cash award annually to the winning author.

2018 Recipient: Barry Lebow, FRI CRF
2017 Recipient: Natalka Falcomer, CLO

Eligibility Criteria

- Author of the article must be an REIC Member or Candidate in good standing.
- All entries must be original articles relevant to real estate in Canada and/or contributing to the professional development of real estate professionals.
- Articles must have been written within the past 12 months.
- Articles must also have been published in the mainstream media, professional association newsletter, industry website or other non-REIC publication format.
- All entries must be a minimum of 1000 words.



Submission Criteria

- Completed Award Nomination Entry Form.
- A copy of the article, clearly indicating the author's name, designation and word count.
- Article submissions must be accompanied by press clippings from the publication showing the name of publication and date it was published (if it's an online article, include website URL).
- Please submit entries in electronic format.

Submissions may be made by REIC Members in good standing and/or Chapter Management Boards.



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YOUNG PROFESSIONAL OF THE YEAR AWARD

This award recognizes a young professional who has demonstrated dedication to their industry, professionalism, and business ethics. They have significantly contributed to their organization while displaying strong leadership, teamwork and high standards of integrity while continually developing their knowledge and experience.

Eligibility Criteria

- Nominee must be an REIC Member or Candidate Member in good standing under 40 years of age.

Submission Requirements

- Completed Award Nomination Entry Form.
- Minimum 250 word narrative explaining why the nominee deserves to win this award.
- Nominations may be accompanied by supporting documentation such as letters of appreciation, article publications, etc. If applicable, clearly indicate name and date of any published material (if it's an online article, include the website URL).

Submissions may be made by REIC Members in good standing and/or Chapter Management Boards.

DON HILL CHAPTER INITIATIVE OF THE YEAR AWARD

Initiated by Donald V. Hill, FRI CPM® in 1973, this award recognizes a Chapter which has created an innovative educational program, event or marketing campaign that resulted in an increased awareness of the Institute as well as one or more sectors of the real estate profession. REIC National provides a \$500 cash award to the selected winner.

2018 Recipient: Real Estate Institute of Manitoba

2017 Recipient: REIC Calgary Chapter

Eligibility Criteria

- Nominee must be an active REIC Chapter.
- The submitted project, event or program must prove to be innovative, current and relevant.
- The program must have been implemented within the last 12 months.
- The submitted project, event or program must show that an impact was made in the local community - i.e.: increased course participation, increase in Membership, increase in event participation.

Submission Requirements

- Completed Award Nomination Entry Form
- Support Documentation:
 - Press clippings (if applicable - include publication name and date) with REIC mentions
 - Photographs
 - Letters of Appreciation, Testimonials
 - Overview of the Program/Initiative, including copies of marketing material and handouts (if applicable)
 - Report outlining the following:
 - Why it was implemented, how it works, its unique or exclusive aspects
 - Implementation Process and volunteer commitment
 - Any additional material that best exemplifies the quality and impact of your program

Submissions may be made by REIC Members in good standing and/or Chapter Management Boards.

Prior to 2019, The Don Hill Award was presented to the Chapter attaining the greatest net growth during one fiscal year.



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CHAPTER ADMINISTRATOR OF THE YEAR AWARD

REIC National provides a \$200 cash award to a Chapter Administrator who has provided outstanding contributions to the Chapter's overall success during the past 12 months. These contributions include: developing new initiatives within the Chapter, attending all Chapter Management Board meetings, organizing networking and educational events, recognizing Member achievements and milestones, keeping all financial records up-to-date and maintaining strong communication with the REIC National office.

2018 Recipient: Myla Bicol, REIC BC Chapter

2017 Recipient: Sharon Radford, REIC Edmonton Chapter

Eligibility Criteria

- To be eligible, the Chapter Administrator must have held the position for at least the past 12 months.

All Chapter Administrators are eligible regardless of whether the position is volunteer or paid, and whether the administrator is an REIC Member or not.

Submission Requirements

- Completed Award Nomination Entry Form.
- A detailed account of why your recommendation qualifies to win this award (minimum 250 words).
- Nominations must be accompanied by supporting documentation including:
 - Email communication from Administrator to Chapter Members
 - Chapter event promotional material
 - Letters of support from Chapter Members

CALCULATED AWARD

Nominations for the following award are automatically entered to REIC and require no application form. The period of calculation for this award is May 1, 2018 to April 30, 2019.



QUADREAL EXCELLENCE AWARD

QuadReal generously provides a \$1,500 cash award, annually, to the Canadian Candidate who attains the highest mark on the first submission of their Management Plan or first writing of the MPSAXM. All Candidates in good standing are automatically entered by submitting their Management Plan or by completing the MPSAXM. No application form is required.

2018 Recipient: Gord Kinney, CPM®

2017 Recipient: Vanessa Van Dette, CPM® ACoM CRP



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REIC EMERITUS AWARD

REIC Emeritus is the highest honour that a Member of REIC can receive. This award of excellence recognizes a Member's sustained commitment and outstanding contribution to REIC at both the National and Chapter levels.

2017 Recipients: Cheryl Gray, CPM®, Jim Murphy, FRI and Don Myhre, CRP
2018 Recipients: Crystal Deley, ARM® CMO and Ron Penner, CPM® CRP

The Awards Task Force will select no more than one application from each sector to submit to the REIC Board of Directors for Emeritus consideration. The application must be approved by a majority affirmative vote of the Board of Directors to bestow Emeritus upon a Member.

Eligibility Criteria

- Nominee must be a REIC Member in good standing for at least 15 years.
- Nominee must have made extraordinary contributions of personal time and effort to the Institute by serving on Boards and committees at both the National and Chapter levels for at least five years.

Submission Requirements

- Completed REIC Emeritus Entry Form.
- A detailed narrative of why your nominee deserves to win this honour. (Minimum 500 words)
- The narrative should include the following criteria:
 - Describe sustained voluntary contributions made to REIC at the National level
 - Describe sustained voluntary contributions made to REIC at the Chapter level
 - Describe leadership qualities displayed within his/her own organization (if applicable)
 - Describe voluntary contributions to other organizations and community-at-large (if applicable)
- Nominations must be accompanied by a maximum of 3 letters of recommendation, one of which must come from an REIC Member in good standing.

Submissions may be made by REIC Members in good standing and/or Chapter Management Boards.

Use the REIC Emeritus Entry Form to submit your nomination for this award.

PLEASE NOTE: The nominees for REIC Emeritus (if any) will be recommended by the Awards Task Force and are subject to approval by the REIC Board of Directors.

Use the Emeritus Entry
Form to submit your
nomination for
this award.



REIC Emeritus Entry Form - 2019

Please use this application form to submit nominations for REIC Emeritus.

Date: _____

Entrant: _____
(Nominee)

Submitted by: _____
(Chapter Management Board, Individual etc.)

Contact Name: _____

Contact Phone: Business: _____ Alternate: _____

Contact Fax #: _____ E-mail Address: _____

REIC Emeritus - Supporters Signatures

Nomination for REIC Emeritus requires the signatures of three supporters, one of whom must be a current REIC Member.
PLEASE NOTE: These three signatures do not replace the letters of recommendation which are outlined in the submission requirements for REIC Emeritus as outlined in the 2019 Pursuit of Excellence Awards Brochure.

1. _____
Name (Add company, contact number and relationship to nominee if not an REIC Member)

Signature

2. _____
Name (Add company, contact number and relationship to nominee if not an REIC Member)

Signature

3. _____
Name (Add company, contact number and relationship to nominee if not an REIC Member)

Signature

Questions?

Contact Britny at marketing@reic.com

Complete this form and submit with all supporting documentation by email or mail to:

Britny Rodé, 2019 Awards Program
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